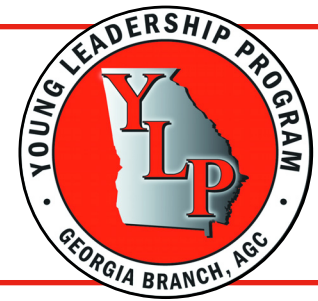


Join or Renew Your Membership in Georgia Branch, AGC's
YOUNG LEADERSHIP PROGRAM

August 2009 - July 2010



Many of the best and brightest young industry professionals from around the state participate in Georgia Branch, AGC's Young Leadership Program (YLP). This Program offers young people a platform to enhance their leadership skills, engage in new learning opportunities, and build relationships with other young people in the construction community. This is the time of year when Chapter members are encouraged to join or renew their annual membership in this popular program.

YLP has grown considerably since it was first conceived in 1996 by Raymond Moody, President & CEO of Batson-Cook Company, during his term as Chapter President. For many years, YLP members and programs were concentrated in metro Atlanta. Due to increased member interest, the Program expanded in 2008 to Macon, Savannah and Columbus.

Today, over 145 individuals representing 82 member firms participate in the Chapter's Young Leadership Program. These individuals represent a cross-section of all types of professionals including company presidents, vice presidents, project managers, field

personnel, accounting and other office staff, project engineers, and project administrators.

Georgia's construction industry and Georgia Branch, AGC have both prospered over the years as a result of strong leaders and effective leadership. To insure an equally successful future, it is imperative for the next generation of construction leaders to properly prepare themselves for the challenges and opportunities that lie ahead. The YLP is striving to make a meaningful contribution to benefit your company, our association, and the future of Georgia's commercial construction industry.

By choosing today to join or renew your membership in YLP, you can experience a full year of activities and events. Don't miss out on new acquaintances, new learning, fun networking opportunities, community service initiatives, discounted services and registration fees, and much more! Sign up now by completing and returning the application form on the last page of this brochure.

In a recent survey representatives of AGC member firms who sponsor YLP participants used the following words to describe the Program:

- Progressive
- Active
- Professional
- Up and Comers
- Energy
- Opportunity
- Growth
- Enthusiasm
- Responsibility
- Community Service
- Teamwork
- Dynamic
- Effective



An Investment in Your Future

VISION & MISSION

- ◆ The YLP's **VISION** is to become the driving force in developing tomorrow's construction leaders.
- ◆ In keeping with group's **MISSION**, YLP participants are provided with the following opportunities:
 - (1) develop and enhance your leadership skills
 - (2) build relationships
 - (3) learn more about and increase involvement in AGC
 - (4) stay current on industry trends and best practices
 - (5) make an impact in the community, and
 - (6) share ideas about ways to handle day-to-day issues

HOW YLP OPERATES?

Overseeing YLP operations is a 20- member Council made up of YLP participants who work closely with Chapter staff to plan and implement Program activities. Council members are appointed to serve staggered three year terms providing them with a unique leadership experience and program continuity.

Each year a new Council Chair and Vice Chair are named to lead the Council. The Vice Chair from the previous year moves into the Chair position and a new Vice Chair is selected. Both the YLP Chair and

QUICK FACT

The Young Leadership Program saw a 40% increase over the past two years in the number of general contractor firms participating, and overall the Program doubled in size from 2005 to 2008.

Vice Chair attend the Chapter's Board of Directors meetings and report to the full Board on YLP activities. The full Board provides guidance and direction to YLP as needed.

YLP member annual dues support and underwrite most YLP activities throughout the year.

WHO IS ELIGIBLE TO PARTICIPATE

Industry professionals under the age of 40 who are employed by a member firm in good standing with Georgia Branch, AGC are eligible to participate in the Young Leadership Program.

Member firms can sponsor as many eligible participants as it wishes by completing the YLP Application Form on the last page of this brochure. Applicants for YLP membership must have the full support of the firm's chief executive officer/president.



WHAT MEMBERS ARE SAYING

"Participating in the YLP has helped me develop stronger soft skills, leadership and life skills. This has made a difference in building my confidence, allowing me the ability to contribute more during my firm's presentations to win work, and when I am meeting with owners and leading a project team."

- Kendall Dutton, Project Manager
Bowen & Watson, Inc., Toccoa

"The Young Leadership Program has got to be one of the best in the country. I think it is doing a wonderful job developing the young constructors of the future."

- Ken Swofford, President
Swofford Construction, Inc., Austell

“ Outstanding leaders go out of their way to boost the self-esteem of their personnel. If people believe in themselves, it's amazing what they can accomplish.”

- Sam Walton

GETTING INVOLVED

BECOMING AN ACTIVE YLP PARTICIPANT

In addition to several YLP special events and activities, YLP members can take full advantage of this Program by participating in numerous other Georgia Branch, AGC events, meetings, classes, sports outings and programs.

Organizing, hosting and attending roundtable forums on timely and important topics are an integral part of the Program's experience. YLP

members select topics and speakers of particular interest to them which have proven to be very successful in attracting a larger Chapter-wide audience.

Participants are encouraged to serve on one or more of three Action Teams charged with implementing the Program's well-thought-out 2009-2014 YLP Action Plan. These Action Teams are led by YLP Council members.



“

Leaders are not born. They are made. They are made just like anything else . . . through hard work. That's the price we have to pay to achieve that goal or any goal.”

- Vince Lombardi

SERVING ON A YLP ACTION TEAM ENHANCES YOUR LEADERSHIP SKILLS

The Program relies heavily on YLP members to volunteer their time, energy and talents and work together with Council members to implement YLP activities and the YLP Action Plan. This Plan is designed to insure the quality growth of the Program and an outstanding experience for all YLP participants. YLP members gain a valuable learning experience by being an active participant on one or more of the following Action Teams:



Member Development/Networking Action Team

Responsibilities include helping YLP welcome, orient and assimilate new members; organizing and planning social/networking functions; organizing and hosting YLP information table at Chapter programs; developing a feedback process to insure YLP members are satisfied with their experience; and planning and hosting YLP member events at special Chapter functions.

Professional Development Action Team

Responsibilities include helping to identify topics and speakers for roundtable programs; inviting speakers and making roundtable program arrangements; introducing and hosting speakers prior to and after speaking engagements; helping to promote YLP and Chapter programs and classes, and sending out selected articles/resources of interest.

Charitable Works Action Team

Responsibilities include helping to plan and organize the annual YLP charity golf tournament; overseeing the process to select deserving recipients of YLP fundraising monies, goods and services; organizing the group's participation in activities such as AIA's CANstruction food drive or remodeling a home for a wounded veteran; laying wreaths at veterans' gravesites; and collecting toys for needy families.

COMMUNITY SERVICE

CHARITABLE WORKS FUND

Members participating in the Young Leadership Program created the Charitable Works Fund as a meaningful way for the commercial construction industry to give back to the community, provide members with leadership and community service experience, and at the same time increase the public's awareness of Georgia Branch, AGC.

The Fund continues to grow in stature and size in terms of monies raised plus monies and materials distributed to worthy causes and organizations.

Charitable Works Fund recipients include the following:



Donated \$25,000 and manhours to help build a Habitat for Humanity Home in LaGrange



Donated \$5,000 to the September 11 Victims Fund & \$5,000 to North Georgia Hurricane Relief Fund

HILLSIDE

Donated \$39,000 in toys to children in the hospital's care over the holidays



Donated \$6,000 to Operation Homefront to help military families with day-to-day hardships



Held four Membership Challenge Toy Drives for Toys for Tots



Donated \$5,000 to AGC's Foundation for Education Scholarships & \$3,500 to the Katrina Disaster Relief for Construction Workers



Donated \$2,000 to Georgia National Guard Family Support Foundation, Inc.



Donated \$7,600 to send children with cancer to Camp Sunshine



Donated \$14,200 to CEFGA offsetting expenses for Georgia high school students competing in the SkillsUSA competition



Donated \$2,000 of food to the Atlanta Community Food Bank through the AIA CANstruction Program



Donated over \$4,500 in materials and manhours to CHRIS Homes, Inc. to build a construction project and held two toy drives



Donated \$5,000 to FOCUS, a charity helping children with special needs and their families

ANNUAL CHARITY GOLF TOURNAMENT

YLP's annual golf tournament continues to be our largest fundraiser and is always well-attended by Chapter members. The May 2009 tournament was held at a 36-hole course to accommodate all registrants. While YLP members take the lead in organizing, hosting and participating in the golf tournament, Chapter members are encouraged to participate and invite colleagues and clients making this an important annual industry event.

FEATURED ANNUAL EVENTS

- ◆ 2009-10 Kick-Off Event and New YLP Member Orientation at 755 Club preceding Braves game
- ◆ Roundtable Discussions on Industry and Business Topics
- ◆ Whirly Ball Get Together
- ◆ YLP Annual Holiday Luncheon
- ◆ Complimentary registration at either the Chapter's Fall Leadership Conference or Annual Convention
- ◆ Charity Golf Tournament Fundraising Kick-Off Event
- ◆ 11th Annual Young Leadership Program Charity Golf Tournament
- ◆ Complimentary attendance at the Chapter's three Contacts for Contracts networking events

A list of Georgia Branch, AGC and Young Leadership Program events is included on a **special insert with this brochure**. You can also check out YLP information on the Chapter's website at www.agcga.org; Select the Young Leadership Program in the left navigation column. Watch for updates in the Chapter's newsletter, *The Forum*.

YLP members who sign up and join the Program anywhere in the state are encouraged and welcome to attend any YLP event in areas where the Program is operating.

“Leadership is the ability to get extraordinary achievement from ordinary people.”

- Brian Tracy

BENEFITS & FEES

BENEFITS OF PARTICIPATING

As a YLP participant, you gain access to these opportunities:

- ◆ A platform to develop your leadership skills and abilities
- ◆ Accelerate your professional growth and development
- ◆ Build relationships with other young leaders in the industry
- ◆ Learn about and get involved in Georgia Branch, AGC
- ◆ Stay current on industry trends and best practices
- ◆ Make a personal difference in the lives of those in need through charitable activities and community service
- ◆ Share ideas and exchange information with your peers and seasoned industry leaders
- ◆ Attend Chapter events and programs at reduced fees or no fee at all
- ◆ Attend Chapter professional development classes at a discounted rate
- ◆ Have fun and meet new friends in relaxed, social settings

“

If we're growing, we're always going to be outside our comfort zone.”

- John Maxwell



PROGRAM FEE

The annual fee is \$500 for each individual participating in the Young Leadership Program. This fee covers the cost of registration, speakers and meals for several meetings, roundtable programs and events. It also covers the registration fee to attend either the Chapter's Fall Leadership Conference or Annual Convention.

To insure the overall effectiveness of the Young Leadership Program and maximize the investment by your company, YLP participants are expected to attend at least half of the complimentary events offered during a 12-month period starting from your join date.

QUICK FACT

2009 Fall Leadership Conference
October 22-25
Grove Park Inn
Asheville, NC

2010 Annual Convention
June 6 - 9
Westin Hilton Head
Hilton Head, SC

WHAT MEMBERS ARE SAYING

“My involvement for so many years in the YLP and our Charitable Works Fund has led to new and invaluable opportunities. As Chair of the Program, I was invited to the Chapter's Board of Directors meetings, and now I represent Georgia on AGC of America's Construction Leadership Council.”

- Calvin Pate, Vice President
Harrison Contracting Company, Inc., Villa Rica



“My participation these past several years in the YLP has provided me with an opportunity to develop friendships with many other young industry professionals. These relationships are important to our respective companies and AGC as we become the industry's next generation of leaders.”

- Derek Wortham, Account Executive, H & H Insurance Services, Inc., Norcross

YLP COUNCIL

2009-2010 YOUNG LEADERSHIP PROGRAM COUNCIL MEMBERS

◆ **ROBERT DUNN, YLP CHAIR**
New South Construction Co. Inc.
Atlanta

◆ **GRETCHEN ORRIN, YLP EX-OFFICIO**
Athena Construction Group, Inc.
College Park

◆ **DAVID MARTIN, YLP VICE CHAIR**
Hogan Construction Group, LLC
Norcross

◆ **CALVIN PATE, MEMBER OF AGC OF AMERICA'S
CONSTRUCTION LEADERSHIP COUNCIL**
Harrison Contracting Company, Inc.
Villa Rica

JONATHAN BARDEN
Tebarco Mechanical Corporation
Alpharetta

KELLY JOHNSON
Swofford Construction, Inc.
Austell

MARK TRAYLOR
Batson-Cook Company
Atlanta

BRANDON CLEGHORN
Cork-Howard Construction Company
Marietta

SEAN MOXLEY
C.E. Garbutt Construction Co.
Dublin
(representing Macon region)

JUSTIN VANDERBRINK
Choate Construction Company
Pooler
(representing Savannah region)

CONN CRABTREE
Batson-Cook Company
West Point
(representing Columbus region)

BRENT NITSCHKE, P.E.
Lusk & Company, Inc.
Alpharetta

CHRIS WEST
Brent Scarbrough & Company
Fayetteville

KENDALL DUTTON
Bowen & Watson, Inc.
Toccoa

CASEY POLLARD
R.K. Redding Construction, Inc.
Bremen

DEREK WORTHAM
H & H Insurance Services, Inc.
Norcross

LAMONT EAKINS
C. D. Moody Construction Co., Inc.
Lithonia

RICKY POWELL
Powell Drilling, Inc.
Atlanta

REBECCA GASTON
Batson-Cook Company
West Point
(representing Columbus region)

LUKE THOMPSON
Barton Malow Company
Alpharetta

The YLP Council is a select group of young leaders appointed to oversee the quality, planning and successful execution of Program activities. Working together with Chapter staff, their goal is to insure an exceptional experience for every participant.



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Chapter & YLP
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“Management is doing things right; leadership is doing the right thing.”

- Peter F. Drucker

SUPPORTING FIRMS

YLP MEMBERS FIRMS IN GOOD COMPANY

Ace Grading Company
Acton Mobile Industries
Affinity Service Group, Inc.
Allen & Graham, Inc.
Anatek, Inc.
Anderson Construction Co.
of Ft. Gaines
Athena Construction Group, Inc.
Atlanta Commercial Millwork
Atlas Drywall & Acoustics, Inc.
Barton Malow Company
Batson-Cook Company
BB & T Huffines-Russell
Beatty Construction Company
Bowen & Watson, Inc.
Brasfield & Gorrie
Brown, Nelms & Company, P.C.
Burr & Forman, LLP
The Cedarstream Co. Inc.
Choate Construction Company
Conditioned Air Systems, Inc.
Cooper & Company G. C., Inc.
Cork-Howard Construction Company
Daniel Construction of LaGrange, Inc.
Derucki Construction Company
Dixon Hughes PLLC
Duffey Southeast, Inc.
Eckardt Electric Co.
Enterprise Fleet Management
Fellows LaBriola, LLP
Freese Construction Company, Inc.
Gallet & Associates
C. E. Garbutt Construction Co.
Geotechnical & Environmental
Consultants, Inc.
H & H Insurance Services, Inc.
Haron, Inc.
Harrison Contracting Co., Inc.
Heaton Erecting, Inc.
Hendrick, Phillips, Salzman & Flatt
Hogan Construction Group, LLC
I. C. Galt Werkes, Inc.
Imaging Technologies Services, Inc.
Inglett & Stubbs, LLC
International City Builders, Inc.

iSqFt
Liberty Enterprises Specialty
Contractors, LLC
Liberty Mutual Surety
Lusk & Company, Inc.
Maxim Crane Works
McCarthy Building Companies, Inc.
Mock Plumbing & Mechanical, Inc.
C. D. Moody Construction Co., Inc.
MSE Site Solutions, LLC
National Construction Rentals
Nelson Mullins Riley &
Scarborough, LLP
New South Construction Co., Inc.
Nix-Fowler Constructors, Inc.
NSR, Inc.
C.C. Owen Tile Co., Inc.
Parrish Construction Group, Inc.
Pellicano Construction
Penco Electrical Contractors, Inc.
Piedmont Construction Group, LLC
Powell Drilling, Inc.
Preston Testing & Engineering Co., Inc.
RCD-Atlanta, Inc.
R. K. Redding Construction, Inc.
Reliance Interiors, Inc.
Rogers Construction Company
Brent Scarbrough & Company
Shapiro Fussell Wedge & Martin, LLP
Smith & Howard, CPAs
Smith, Currie & Hancock LLP
Steel, LLC
Sterling Risk Advisors, Inc.
Stock Building Supply
Swofford Construction, Inc.
Tebarco Mechanical Corporation
Thomas Rutherford, Inc.
The Travelers Companies, Inc.
Van Winkle & Company, Inc.
Westfield Insurance Company
J. M. Wilkerson Construction Co., Inc.
Yates Insurance Agency, Inc.
Young Contracting/SE, Inc.
Zurich North America Surety

“What we are looking for are leaders at every level who can energize, excite and inspire rather than enervate, depress and control.”

- Jack Welch

WHAT MEMBERS ARE SAYING

“As a member of this group, I have been given a wonderful avenue to stay ahead of the curve on industry issues, standards and practices. Most importantly, I am part of an exciting group that prides itself on developing strong leaders to serve our industry now and in the future.”

- Gretchen Orrin, President
Athena Construction Group
College Park

“Thanks to the YLP for hosting special roundtable programs that are open to the entire membership. The recent presentation on “excellent customer service” was great. While I have spent a lot of time studying the subject, this presentation took it much further.”

- Tom Lemay, President
Lemay Electric, Inc., Marietta

Don't miss out on having your company represented in the Young Leadership Program. Call Machell at 678.298.4108 or Lindsay at 678.298.4110 and learn how you and your employees can benefit from participating in the YLP.

APPLICATION FORM

Please duplicate and complete this form for each individual within your company who is submitting an application for membership in Georgia Branch, AGC's Young Leadership Program.

Applicant's Information

Name: _____ Age: _____
Job Title: _____ How Long in This Position: _____
Office Phone #: _____ Cell Phone #: _____
Email: _____

Sponsoring Company's Information

Company Name: _____
Mailing Address: _____
City: _____ State: _____ Zip Code: _____

For Applicant to Complete:

1. To enhance your leadership experience, YLP members are encouraged to serve on one of three Action Teams. Please select the Action Team(s) of most interest to you:

- Membership Development/Networking
- Charitable Works
- Professional Development

Signature of Applicant: _____ Date of Application: _____

Signature of Principal with Sponsoring Company: _____

Payment Options

- Invoice my company for the \$500 Young Leadership Program annual fee.
- Charge credit card in the amount of \$500. Visa MC AmEx Discover

Card Number: _____ Name on Card: _____ Exp. _____

Regardless of payment method, please copy and fax this completed application form to 678.298.4109.

For more information about the application process, please contact Machell Harper, Director of Member Services at 678.298.4018 or harper@agcga.org. Or call the Chapter toll free at 800.203.4629.